



YOUR TRUSTED PARTNER

IN OFFICE TECHNOLOGY

PRIDING OURSELVES ON OUR HERITAGE

WITH SO MANY NEW, VIRTUALLY UNKNOWN PROVIDERS POPPING UP ONTO THE OFFICE TECHNOLOGY MARKET, ISN'T IT REASSURING TO KNOW THAT ALTODIGITAL IS ONE OF THE LONGEST ESTABLISHED AND MOST EXPERIENCED SPECIALISTS THERE IS!

They say you can't beat experience, and if that is the case, then the background, the support, the service and the value for money we provide to all our customers really is out there in a class of its own.

The main reason we can provide all these unassailable benefits is that quite simply 'we know what we're doing', and over the years we have established excellent working relationships with some of the world's very best manufacturers of office technology. Highly respected companies such as: Kyocera, Ricoh, HP, Lexmark, Sharp and Canon.

With market leading technology such as this available, supported by a dedicated team of locally based and highly trained service engineers operating out of a nationwide network of regional offices; then no matter where you are located you're assured of five star quality, service and value that is second to none.

"It's no coincidence that over recent times, as the economy has deteriorated and businesses are looking to make best use of their budgets, more and more companies have made the switch to Altodigital."

DAVE GIBSON - MANAGING DIRECTOR - ALTODIGITAL



A HISTORY OF SUCCESS

Established for over 30 years, Altodigital has grown steadily and consistently to become one of the UK's most successful and respected office technology specialists. Today we provide a dedicated service for over 6,000 businesses and on their behalf we look after over 20,000 printing and copying machines, that every month clock-up over 100 million images.

Along the way we have also been awarded the coveted British Standard ISO9001:2000 in recognition of our outstanding level of customer service. Furthermore, our commitment to environmental sustainability is reflected in our ISO:14001 accreditation for the development of effective environmental management systems.

And the future? We believe in continuous improvement, and so Altodigital customers can continue to look forward to even better personal service and even greater value for money.





"It's become very clear to us over recent years that businesses of all sizes are now closely analysing the overall efficiency of their office printers and copiers. Economic and ecological pressures in particular have made people extremely focussed on performance levels. At Altodigital we provide the latest generation of eco-compliant technology, plus service standards and value that enable customers to meet and beat all their targets."

DAVE GIBSON
MANAGING DIRECTOR - ALTODIGITAL



NO TIME LIKE THE PRESENT

The time to plan ahead for increased future efficiency is now. But you don't have to travel the journey alone, because when you recruit Altodigital as your office technology partner you will have one of the most experienced organisations in the UK on your side.

Without cost or obligation on your behalf we can arrange for the Imprint team to conduct a comprehensive print audit that will provide management reports identifying precisely how much you're paying for your present printing and copying operation, together with a complete breakdown of expenditure on individual devices and consumables. Best of all, this free independent report will point the way to substantial future savings.

QUICK FACTS

- Throughout the UK Altodigital customers clock up over 100 million images every month.
- Most businesses have very little idea of the true cost of owning and running their office technology.
- Last year our customers benefited from significant savings in capital costs, consumables and energy expenses.
- We have over 130 technical personnel and with 24/7 accessibility via phone, email, text and online, response time is now faster than ever.
- A print audit undertaken by Imprint could easily save you up to 40% on your printing costs.
- We are an ISO:14001 accredited company and can help you meet your legal and self-imposed environmental targets.

OUR TOTAL SERVICE



THE CHALLENGE

IS TO BE PREPARED FOR THE FUTURE



QUALITY THROUGH EXPERIENCE

The experience and expertise that is available to you from Altodigital is not something that is supplied solely by ourselves. Our partner manufacturers: Kyocera, Ricoh, HP, Lexmark, Sharp and Canon are each engaged in a continuous programme of technical development that will see office print and copying technology rapidly evolve to provide new and revolutionary benefits for the users, their budgets ... and of course the environment.

Our own background of course is also a key factor in how we are able to deliver an unsurpassed level of service and satisfaction. At Altodigital office technology is our core business – and has been for over three decades. And that's why our customers enjoy far greater benefits and exceptional value.

It's our past that makes our future so exciting.



MOVING WITH THE TIMES

Not only is technology advancing at an ever more frantic pace, but so too are the expectations of today's businesses. At Altodigital our account management teams, technical personnel and service engineers are committed to an ongoing programme of manufacturer training that keeps them not just abreast, but well ahead of the latest technical innovations.

Our office administration function is also constantly reappraising its own role as well as customer requirement, and as market needs change, then we introduce the means and methods required to satisfy them.

One thing you can be sure of ... we will always be ready to embrace change. And in whatever form change comes, we'll still be one step ahead.

PRINT SOLUTIONS WITH ALTODIGITAL
YOUR OFFICE TECHNOLOGY PARTNER

STRATEGIC ACCESSIBILITY

Altodigital's network of regional offices, supported by over 130 technical personnel, provides an exceptional level of personal customer service. Our philosophy is not to 'go for the quick sale' but to develop long-term customer relationships founded on reliability and trust, plus mutual confidence and respect. That way our customers, ourselves...everyone... enjoys the benefits.

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SOUTH

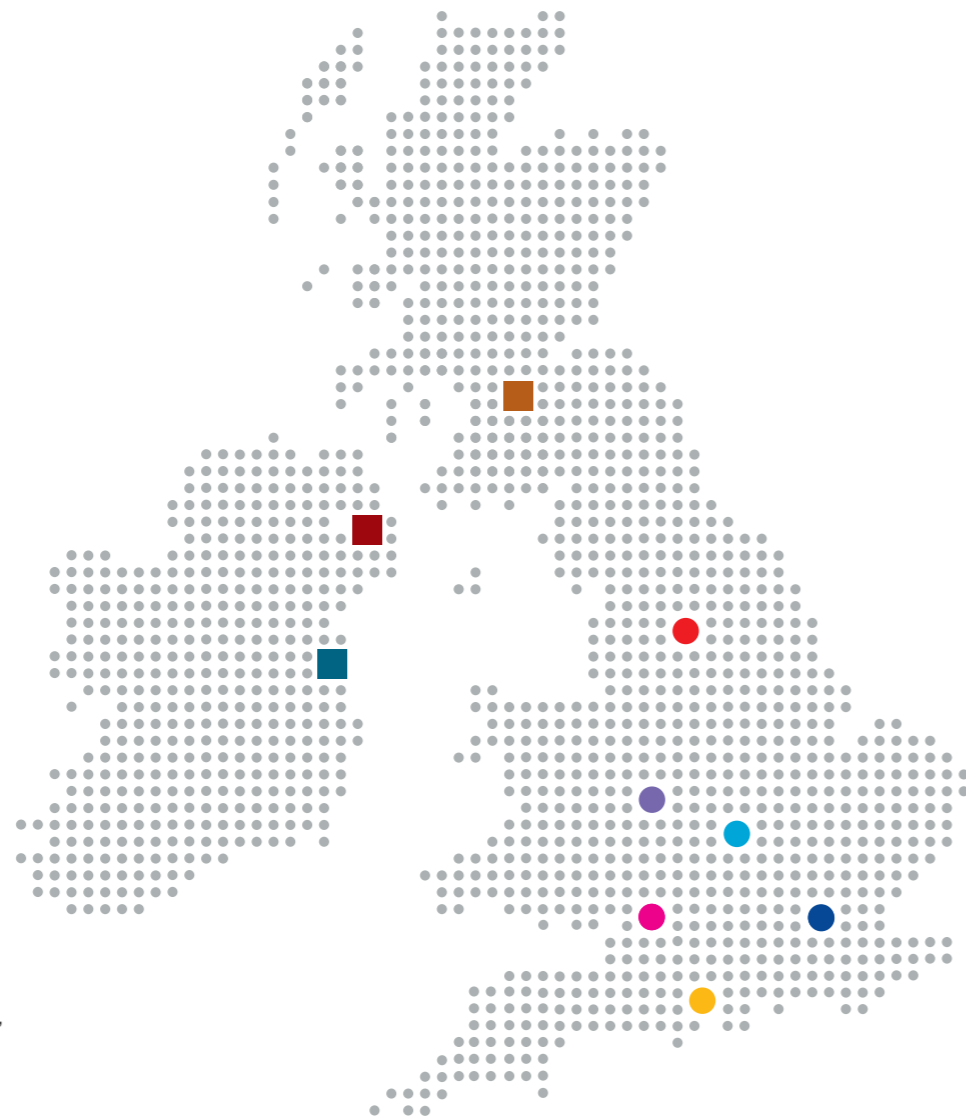
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Technical Hubs in:

GLASGOW

BELFAST

DUBLIN



For further information on how Altodigital can help your organisation,
please contact your local office or alternatively email us at:

learnmore@altodigital.com

OUR TOTAL
SERVICE

SUPPLIERS OF:



www.altodigital.com