



A NEW HORIZON

IN OFFICE TECHNOLOGY

EXPERTS IN COLOUR



MULTI-FUNCTIONAL DEVICES & PRINTERS
MANAGED PRINT SERVICES
DOCUMENT MANAGEMENT
SERVICE & SUPPORT
OFFICE SUPPLIES

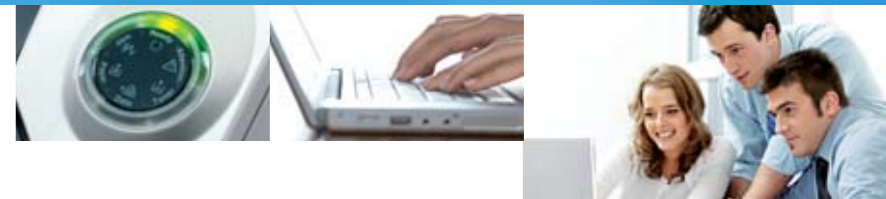


RELAX

WE HAVE OVER 30 YEARS EXPERTISE

OUR HERITAGE

WHILST IT'S ALWAYS GOOD TO LOOK AHEAD TO NEW HORIZONS, SOMETIMES IT'S REASSURING TO LOOK BACK AND REFLECT ON ALL THE EXPERIENCE, ACHIEVEMENTS AND SUCCESS WE'VE ACQUIRED. AT ALTODIGITAL WE'VE COME A LONG WAY AND ON OUR JOURNEY WE'VE BECOME RECOGNISED AS ONE OF THE UK'S MOST SUCCESSFUL OFFICE TECHNOLOGY SPECIALISTS. SUCCESS THAT IS BUILT EXCLUSIVELY ON CUSTOMER SATISFACTION.



ALTODIGITAL

YOUR OFFICE TECHNOLOGY PARTNER

HAVE CONFIDENCE IN OUR EXPERIENCE

Established for over 30 years, we have focussed exclusively on providing unbeatable office print technology, and although we are a truly national operation, our success has been forged around our unique network of local offices providing on-the-spot response, rapport and reliability. Altodigital has remained steadfastly independent, but by establishing strong partnerships with top manufacturers, including Kyocera, Ricoh, HP, Sharp and Canon, we can create the perfect bespoke package of technology and service to meet every client's individual needs.

Today Altodigital is the preferred supplier for over 6,000 businesses across the UK. We have over 19,500 machines under contract. And every month these clock-up over 100 million clicks.

This impressive level of expertise has earned us the British Standard ISO9001:2000 for continuous improvement. That's experience you can trust.





FOR A HIGHER LEVEL OF SERVICE

A COMPLETE AUDIT SERVICE

Could you honestly say exactly how many printers and consumables your organisation possesses? Even more importantly, do you know exactly the true cost of owning and running your office technology? You could be surprised. Possibly even shocked! That's because so many businesses operate on out-dated, uneconomic terms and simply 'top-up' inks, toners and paper 'as needed'. Your consumables could quite literally be consuming money. But relax... there is an answer.

A print efficiency audit undertaken by Imprint, an independent print consultancy within Altodigital, could easily save you between 10% and 40% on your printing costs.



Imprint provides comprehensive management reports on ownership and operating costs. It tells you exactly how much you're paying with a complete breakdown of the costs of individual devices. It also points the way to substantial savings.

OUR TOTAL
SERVICE

BUILDING A ONE-TO-ONE RELATIONSHIP

The key to our continuous success is the bond we build with our customers. Personal relationships that are backed by the latest two-way technology accessible 24/7. This intelligence enables us to provide a proactive support service that keeps us, and you, well ahead of the game. Altodigital's high-tech after sales service, together with a dedicated support and account management team and our nationwide network of qualified engineers can be accessed via phone or direct from your PC.

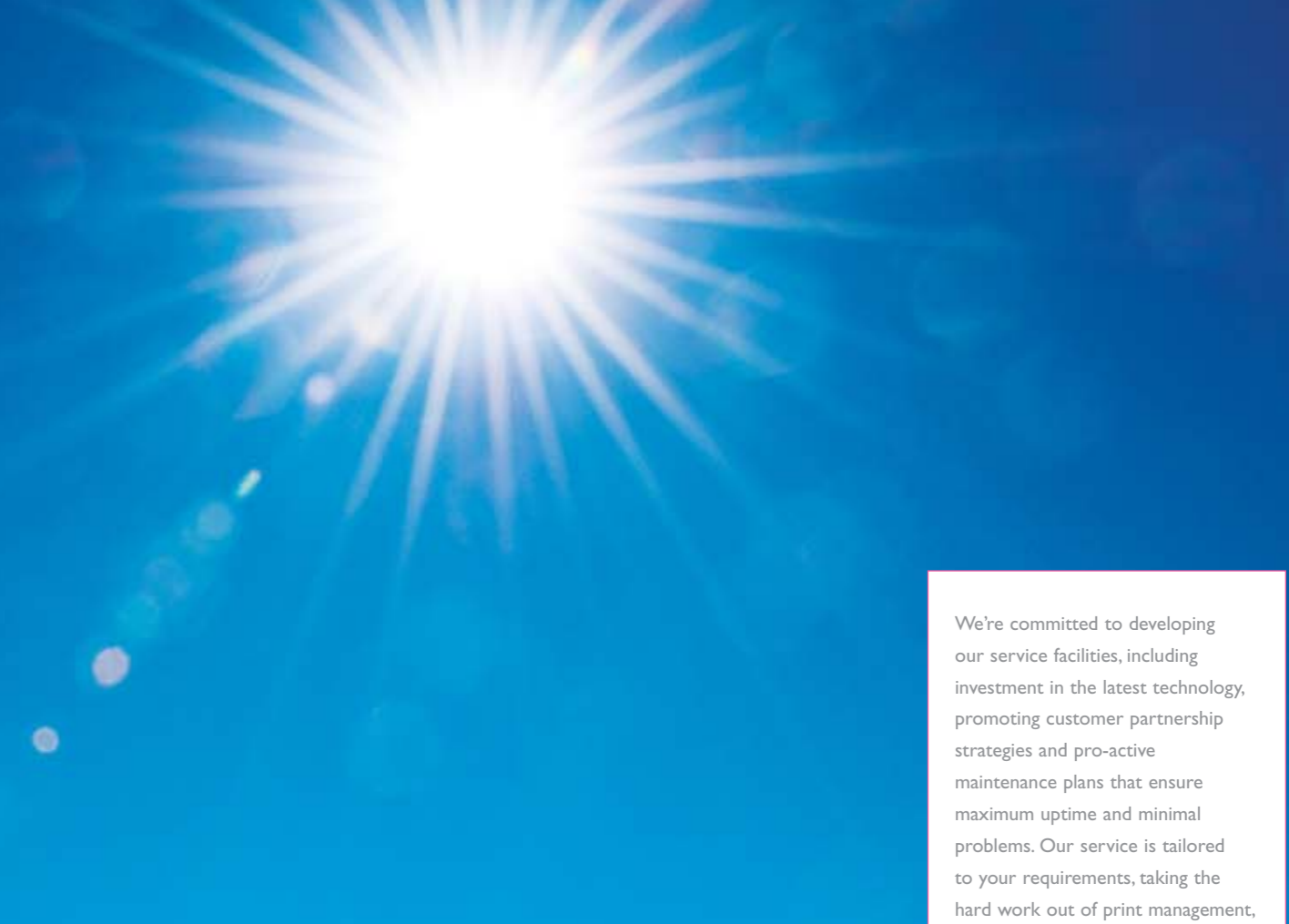
Our online service portal also allows you to order consumables or request service visits and to keep track of progress.

WORKING TOGETHER
TO MAKE YOUR LIFE EASIER





BECAUSE TIME IS AS PRECIOUS AS MONEY



We're committed to developing our service facilities, including investment in the latest technology, promoting customer partnership strategies and pro-active maintenance plans that ensure maximum uptime and minimal problems. Our service is tailored to your requirements, taking the hard work out of print management, saving you time and money

OUR TOTAL SERVICE




CLEAR

STRATEGIES TO INCREASE EFFICIENCY

SAVING TIME

Spending too much time on managing and operating your own copier and print operation is not only inefficient ... it's grossly uneconomical. Altodigital can save you time – and money – by streamlining your print operation using the latest high-speed technology to ensure more cost-effective productivity. We'll also slash the time you spend managing the necessary consumables through pre-planned stock control that delivers exactly what you need, exactly when you need it.

With a managed support service providing scheduled maintenance visits plus rapid-response emergency call-outs to guarantee smooth operating efficiency, we guarantee to minimise downtime and eliminate delays.

One of the bonuses of saving time with Altodigital is that you also save yourself a considerable amount of worry, frustration and stress.



SAVING MONEY

It is not only the extra efficiency you enjoy from the latest generation of office technology that enables you to cut the cost of your copying and print activities.

Now, thanks to an economically packaged programme providing valuable savings on power consumption, toners, inks and paper, plus huge reductions in the amount of operator time required, Altodigital can bring you an impressive portfolio of real cost reductions.

And if that's not enough, with Altodigital's cost-effective purchase and lease packages, you're virtually guaranteed to find you're saving money on every aspect of the deal.

MANAGE YOUR PRINT AND COPY MORE EFFECTIVELY



WIDER VISION IN ENVIRONMENTAL RESPONSIBILITY

REDUCING YOUR CARBON FOOTPRINT

Every organisation is searching for ways to make their operation more environmentally efficient and thanks to our diligence and awareness we are actively assisting our customers in their aims.

As an ISO:14001 accredited company we've demonstrated the effectiveness of our environmental management systems, and also confirmed our commitment to delivering the kind of environmentally sustainable and energy efficient solutions that have prompted eco-organisations such as 'The Carbon Trust' to become our clients.

Our Imprint print audit facility, in addition to improving bottom line figures, also highlights areas where carbon output can be reduced. Together with our cartridge-recycling programme we're helping clients achieve their green targets.



SMARTER PRINTING PRACTICES

It's easy to cut costs and improve efficiencies in your printing operation by combining the latest technology with Altodigital's expertise to reduce the number of prints you produce, eliminate waste and significantly save on energy expenses. We can help you achieve this by tailoring technology to match your needs; by encouraging change and reducing print volumes; and by utilising technology to create PDFs, faxes and to send, receive, file, archive and retrieve all those essential documents – electronically.

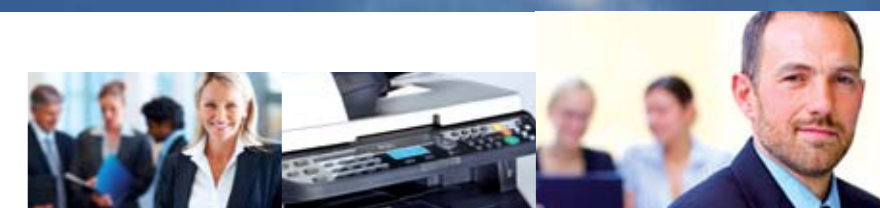
The new generation data archiving and secure back-up technology means companies can confidently meet all their legal obligations regarding record keeping.

Our own operation is also geared to energy-saving efficiency and we have streamlined our communication methods, reduced our travel requirements and optimised our energy consumption in order to meet our self-imposed environmental obligations.

OUR TOTAL SERVICE



SMARTER PRINTING TO REDUCE ENERGY AND WASTE





If you are still using old technology, or are operating on uneconomical purchase or lease contracts, you will undoubtedly be paying far more than you need and will be performing far less efficiently than you could be.

OUR TOTAL
SERVICE



SEE

WHAT WE CAN DO FOR YOU

ENJOY A BRIGHTER FUTURE

Look ahead to a world of greater efficiency, improved cost-effectiveness and environmental compliance. A single phone call to Altodigital is all it takes to get the ball rolling and we will be happy to come along to discuss – without obligation – how we can help you achieve your goals. We'll also be delighted to undertake an impartial print audit that will demonstrate just where we are able to implement efficiencies and help you reduce costs.

One call – that's all it requires to launch your new era of efficiency with economy.

For further information on how Altodigital can help your organisation, please contact your local office or alternatively email us at: marketing@altodigital.com

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OUR TOTAL
SERVICE



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